

## Thom Trofatter's School Night Tips

1. Start things off Positive! Excite the kids by teaching them the Scout sign and have them use it while reciting the pledge. They have now learned one of the first steps to becoming a Scout and earning the Bobcat rank.
2. Introduce all leaders present. Let them know who's in charge for the evening.
3. Excite the boys by asking how many want to go camping, shoot BB's and Archery, Swimming, and learn lots of cool stuff.
4. Give a quick 1-2 minute overview of each rank, showing them the book for that rank if possible.
5. Talk about Uniforms and their importance to the sense of belonging. Always remind them to buy BIG! Explain that they are pricey, and length of service for the uniform is important. Explain that they are going to spend close to \$50 to get the shirt, patches, neckerchief, slide, belt, and book.
6. Before you break up to grade level groups, let them know who is in charge of talking with each rank group, and to mention there is financial assistance available in some cases. Identify only 1 or 2 people that they should talk to about this assistance if necessary to protect their privacy.
7. Make each group responsible to appoint a leader and assistant, or two co-leaders. Identify that training is readily available, and that there are lots of resources to help them run a program. There is a new 16 Meeting Plan for every grade level outlining all the den meetings. No one is alone to need to do this.



**Cub Scout Pack 22**  
**Meeting every 3<sup>rd</sup> Thursday @**  
**7pm**

**Smith Elem School Cafeteria**

**Come have FUN with us!**

**Cubmaster: Bill Jones, 778-9999,**  
[bjones@cox.net](mailto:bjones@cox.net)

**CommChair: Sam Lowe, 778-4444,**  
[slowe@cox.net](mailto:slowe@cox.net)

### **Other ideas:**

Try a business card at SN and Open House, easy to make, print about 10 a page on card stock and cut out.

Popcorn is starting right after they sign up, why not put a flyer in the folder that describes what it is about so they know what it is after they leave that night. They get so much info, its good to have a flyer to refer to.

Have a story...

Each School Night, Thom tells a story of a boy with a busy father who wanted to join scouting. A story that makes the parents think about the importance of this time in their son's life, while they are still a part of it and their attention is so important to their son.

Try to have a story such as this to tell, we've all got one. Try to find someone for your school night that has a good story and tells it well.